



# Tufts Center for the Study of Drug Development R&D Executive Learning Series

The R&D Executive Learning Series is a collection of one-day professional development workshops offered by Tufts CSDD. The series is meant to be taken in its entirety, whether it takes you a few weeks or a few years. An Advanced Leadership Badge can be earned by completing all of the workshops in our R&D Executive Learning Series.

A Tufts CSDD R&D Executive Learning Workshop

## Managing DIVERSE Teams

a highly interactive virtual workshop designed to provide drug development leaders with tools and resources to help them effectively manage DEI dynamics within their teams

November 8th | 12-3 PM EST | Online Synchronous



## FACULTY

Jennifer Kim, PhD

Robert Franco, PhD

A highly interactive virtual workshop which blends topics from management, organizational psychology, & organizational behavior, contextualized within the drug development industry

A Tufts CSDD R&D Executive Learning Workshop

## Conflict Resolution

for High Performance Drug Development Teams

a highly interactive virtual workshop designed to provide drug development leaders with tools and resources to help them effectively manage conflicts within their teams

November 14th | 12-3 PM EST | Online Synchronous



## FACULTY

Brenda Stephens, MC

Robert Franco, PhD

A highly interactive virtual workshop designed to provide drug development leaders with tools & resources to help them effectively manage conflicts within their teams

A Tufts CSDD R&D Executive Learning Workshop

## Alliance, Partner, & Vendor Management

a highly interactive virtual workshop designed to provide drug development leaders with tools and resources to help them effectively plan advanced projects

December 5th | 12-3 PM EST | Online Synchronous



## FACULTY

Christine Carberry, MS

Robert Franco, PhD

A highly interactive virtual workshop designed to provide drug development leaders with tools & resources to help them effectively plan advanced projects

For more information, visit [csdd.tufts.edu/rd-exec-learning-series](https://csdd.tufts.edu/rd-exec-learning-series)



A Tufts CSDD R&D Executive Learning Workshop

# Managing **DIVERSE** Teams

*a highly interactive virtual workshop designed to provide drug development leaders with tools and resources to help them effectively manage DEI dynamics within their teams*



**November 8 | 12- 3 PM | Online Synchronous**

Jennifer Kim, PhD



Assistant Research Professor,  
Tufts CSDD

Robert Franco, PhD



President, Coe Point Associates LLC;  
Senior Fellow, Tufts CSDD



This 3-hour virtual session has been designed to provide leaders with tools and resources to help them effectively manage DEI dynamics within their teams. The session will cover relevant concepts and frameworks to improve team dynamics using a DEI lens. This highly interactive, interdisciplinary workshop blends topics from management, organizational psychology, and organizational behavior, contextualized within the drug development industry. During the workshop, participants will learn and discuss how DEI dynamics, such as microaggressions manifest in teams and learn how to spot and address exclusionary behaviors to build team trust and psychological safety, while reducing turnover intentions and burnout, and ultimately increasing team productivity. Importantly, the workshop builds upon and incorporates studies conducted among industry professionals to make the insights relevant to a drug development audience, ranging from sponsors and CROs to academic research centers and beyond.

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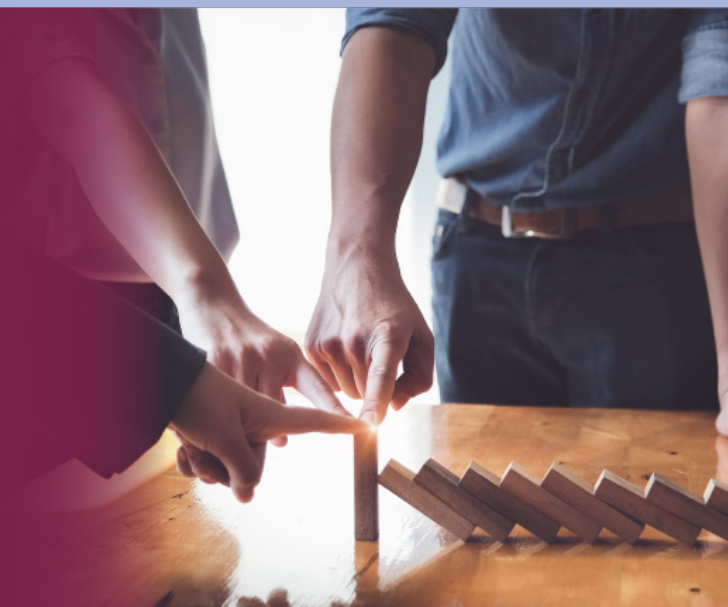


A Tufts CSDD R&D Executive Learning Workshop

# Conflict Resolution

for High Performance Drug Development Teams

a *highly interactive* virtual workshop designed to provide drug development leaders with tools and resources to help them *effectively manage conflicts* within their teams



November 14 | 12- 3 PM | Online Synchronous

Brenda Stephens, MC



Robert Franco, PhD



Certified Instructor in MBTI & TK; Fellow, Tufts CSDD

President, Coe Point Associates LLC; Senior Fellow, Tufts CSDD

All drug development teams must be able to resolve disputes in an efficient and constructive manner. TCSDD's Conflict Resolution for High Performance Drug Development Teams is an interactive course that will teach participants how to identify, resolve and mitigate conflicts that might arise with team members, functions, or senior management using practical and productive approaches.

We will examine the latest frameworks, models and strategies for reducing and resolving conflicts, at both the individual and team levels, while sustaining motivation, enhancing productivity and building high performance teams. We will also study ways to enhance communication and curb potential disputes before they escalate into conflict. Through case studies and breakout sessions participants will gain hands on experience with multiple conflict resolution strategies.

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# Alliance, Partner, & Vendor Management

*a highly interactive virtual workshop designed to provide drug development leaders with tools and resources to help them effectively plan advanced projects*



**December 5 | 12- 3 PM | Online Synchronous**

**Christine Carberry, MS**



Consultant, Carberry Consulting

**Robert Franco, PhD**



President, Coe Point Associates LLC;  
Senior Fellow, Tufts CSDD



This highly interactive 3-hour virtual course brings together R&D executives from pharmaceutical and biotechnology companies, contract service and technology providers to examine alliance management strategies and practices that optimize drug development planning and execution. Created specifically for pharmaceutical R&D professionals, the program uses case studies and active discussion to teach how to build and leverage alliances and collaborations to drive drug development performance and enhance return on investment. Executives will learn how to apply a strategic partner framework and a service provider maturity model to maximize productivity and reduce risk.