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Description automatically generatedTufts Center for the

Study of Drug Development

**Tufts CSDD 2023 Special Interest Course: Alliance, Partner and Vendor Management**

**Each day begins at 12pm EST, ending at 3pm EST**

**Course Facilitator:** Rob Franco, PHD

**Course Lead:** Christine Carberry, MS

**Thursday, April 20th, 2023**

12:00-12:15pm

12:15-1:15 pm

1:15- 1:45pm

1:45-1:55pm

1:55-2:40 pm

2:40-2:55 pm

2:55-3:00 pm

**Thursday, May 4th, 2023**

12:00-1:00 pm Office hour session

Welcome, Introduction, Course Objectives

Foundations: company strategy, partnering strategy, aligning the two

Case studies and best practices for creating strong collaborations and value

Break

Breakout Group Activity: Facing the challenges of collaborations

Team readouts and discussion

Summary and closing remarks